



Associate Professor Ph.D. Habil.

JANUSZ
 **NESTERAK**



We extend an invitation to explore our comprehensive offering of advisory and implementation services, encompassing specialized products in:

1. Controlling and Finance
2. IT Management Innovations
3. Modern Technologies
4. Management



Equipped with our expertise, experience, and cutting-edge methodologies, we are poised to aid in your attainment of business objectives. Kindly reach out to us for an in-depth exploration of our services and how we may contribute to your development journey.



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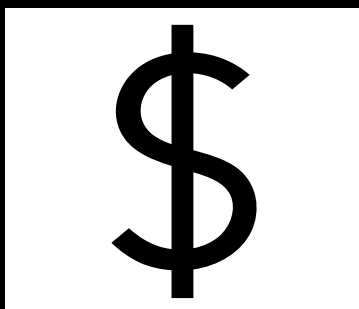
JANUSZ NESTERAK



„Your work is going to fill a large part of your life, and the only way to be truly satisfied is to do what you believe is great work. And the only way to do great work is to love what you do”.



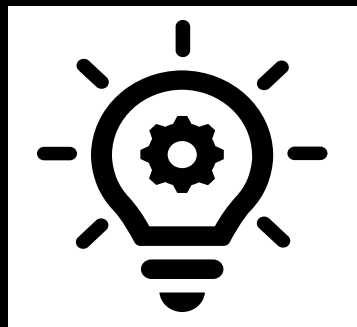
Steve Jobs



Controlling & Finance

One of my proudest accomplishments is **authoring** a comprehensive methodology for the seamless integration of **managerial controlling** within diverse organizations.

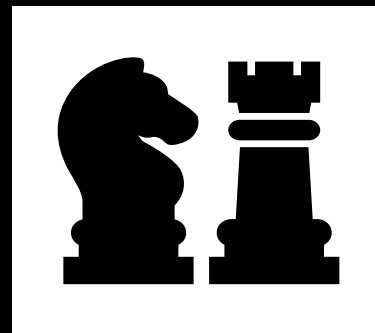
This **game-changing approach** has revolutionized the way companies manage their operations, providing them with the tools they need to make **informed decisions, optimize processes, and enhance overall efficiency.**



IT Management Innovations

In the realm of information technology, I collaborate as a **creator of pioneering methodologies tailored to selecting and integrating ERP systems and Business Intelligence solutions.**

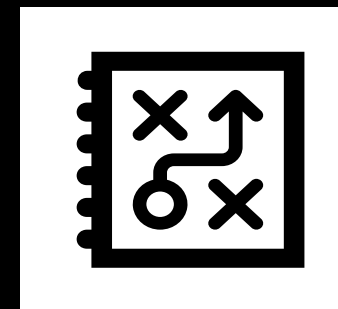
These methods have been fine-tuned to meet the specific requirements of offering a seamless **technology ecosystem** with a unique business, that empowers organizations to harness data-driven insights for strategic decision-making.



Modern Technologies

In today's dynamic business world, aging family-owned companies face a critical challenge: passing on their expertise to a new generation of managers.

Succession planning is key, ensuring a smooth transition as the older generation steps back and the younger one brings fresh ideas. As an **external advisor** I play a pivotal role in bridging this gap, **creating a strategy** that honors tradition while **embracing innovation**, often utilizing tools like the **Balanced Scorecard**. Modern technologies aid in knowledge transfer, allowing family businesses to evolve while preserving their legacy.



Management

Beyond my work in consultancy, I have a passion **for sharing knowledge and empowering others.** My role as a prolific **trainer** has seen me develop and deliver specialized programs covering **management, finance & controlling.** Through these programs, I have imparted practical skills and knowledge to participants, empowering them to excel in their roles and drive success in their organizations.

I am well-versed in leveraging cutting-edge **Performance Management** techniques, ensuring optimal resource allocation and operational performance for businesses.



CONTROLLING and FINANCE

Adopting new solutions requires an initial analysis of current controlling operations, identifying anomalies and root causes. Controlling implementation occurs in three stages: objective definition, current state analysis, and solution design.

In the first phase, we collaboratively set implementation objectives with clients. This informs analysis of operational domains, aligning objectives for recommended actions. This leads to a pre-implementation diagnosis. Specific controlling solutions emerge, designed in the subsequent stage.

The chapter outlines distinct controlling services:

1. Pre-implementation diagnosis
2. Cost and revenue tracking system
3. Activity-based costing
4. Responsibility center evaluation system.

"Controlling-Finance-Investment" embodies our commitment. We professionally analyze, design, and implement customized solutions to elevate your business performance.

IT MANAGEMENT INNOVATIONS


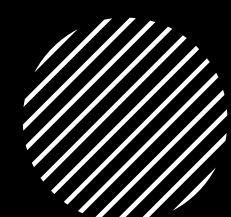

Within the dynamic landscape of information technology, I engage as an innovator, crafting groundbreaking methodologies meticulously customized for the precise orchestration of:

ERP systems
and
Business Intelligence solutions.

These sophisticated techniques are meticulously honed to align with the distinct imperatives of establishing a harmonious technological ecosystem.

A realm where the intricate tapestry of cutting-edge technology interweaves seamlessly with the distinctive essence of your enterprise, endowing organizations with the transformative capability to not only gather but truly harness data-driven insights that serve as the compass guiding strategic decision-making endeavors.





MODERN TECHNOLOGIES

In the vibrant tapestry of today's ever-evolving business landscape, **venerable family-owned enterprises** encounter a pressing juncture: the art of transferring their profound reservoirs of wisdom to the emergent cadre of managers.

The epochal act of **succession planning** emerges as the linchpin, orchestrating a seamless passage as the seasoned elders gracefully retreat and the vibrant successors infuse novel vigor through their innovative propositions. In this transformative milieu, my role as an external consultant assumes a pivotal mantle, acting as the bridge that spans generations.

My expertise weaves tradition and innovation into a harmonious symphony, meticulously crafting a strategy that venerates time-honored legacies while embracing the progressive spirit of pioneering thought.

Employing powerful instruments like the Balanced Scorecard, this strategic blueprint metamorphoses into a guidebook for visionary transformation. Modern marvels, enshrined in the realm of technology, stand as luminous facilitators in the realm of knowledge transference, where the cherished heritage of family enterprises not only survives but flourishes, radiating its luminance into the future.



MANAGEMENT

Transcending the realms of my consultancy endeavors, I am fueled by an ardent fervor for disseminating knowledge and bestowing empowerment upon those who seek it.

In my capacity as an adept instructor, I have embarked on a journey of crafting and delivering bespoke educational modules that span the domains of management, finance, and controlling.

These meticulously **tailored programs** stand as testaments to my commitment to sculpting proficient professionals, arming them with practical acumen and a wealth of insights that transcend the theoretical realm. This equips them to ascend to pinnacles of excellence in their individual capacities while steering their respective organizations toward triumphant horizons.

- In the orchestration of these programs, I deftly harness the arsenal of avant-garde **Performance Management techniques**. This strategic prowess allows me to orchestrate the optimal allocation of resources, elevating operational efficiency to its zenith for businesses that yearn for unrivaled performance and sustained growth.



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